

SALES TAX UPDATE

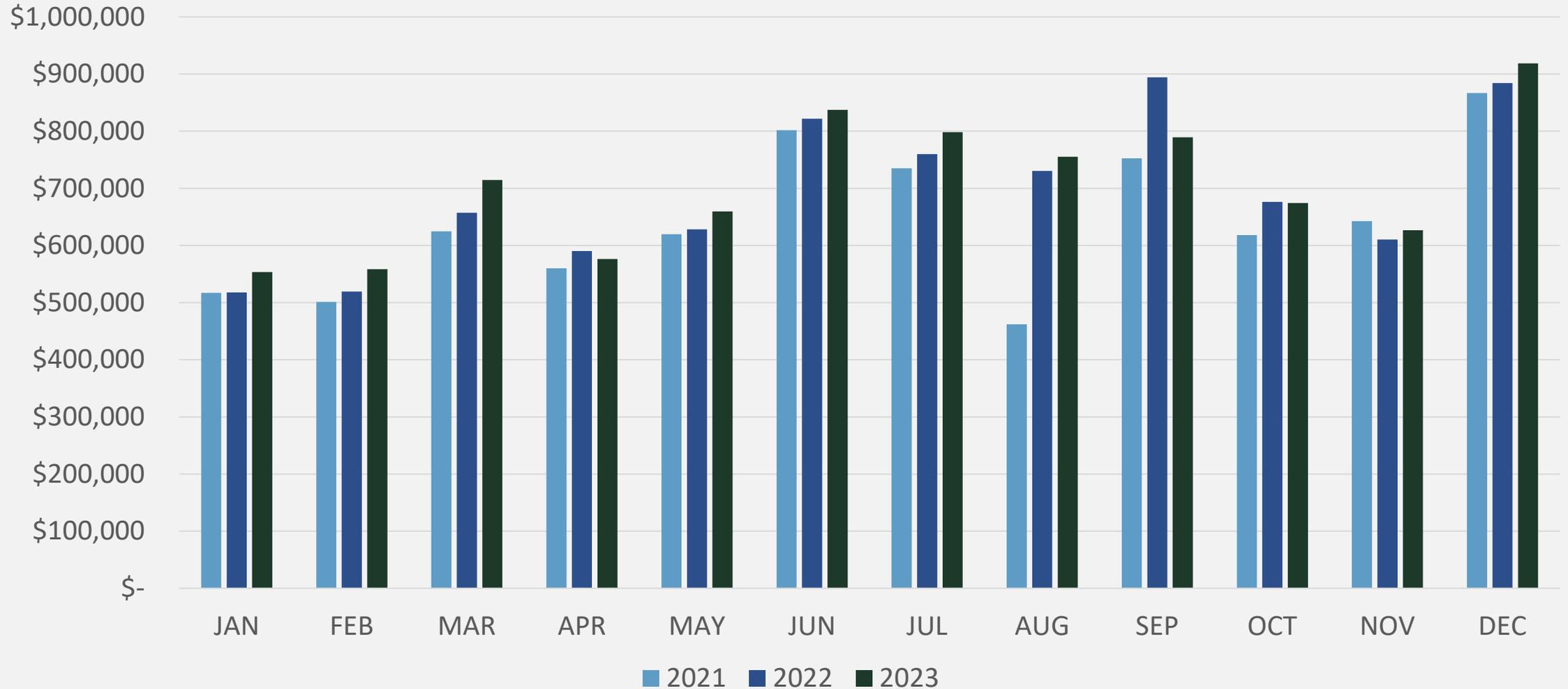


Woodland Park
Finance

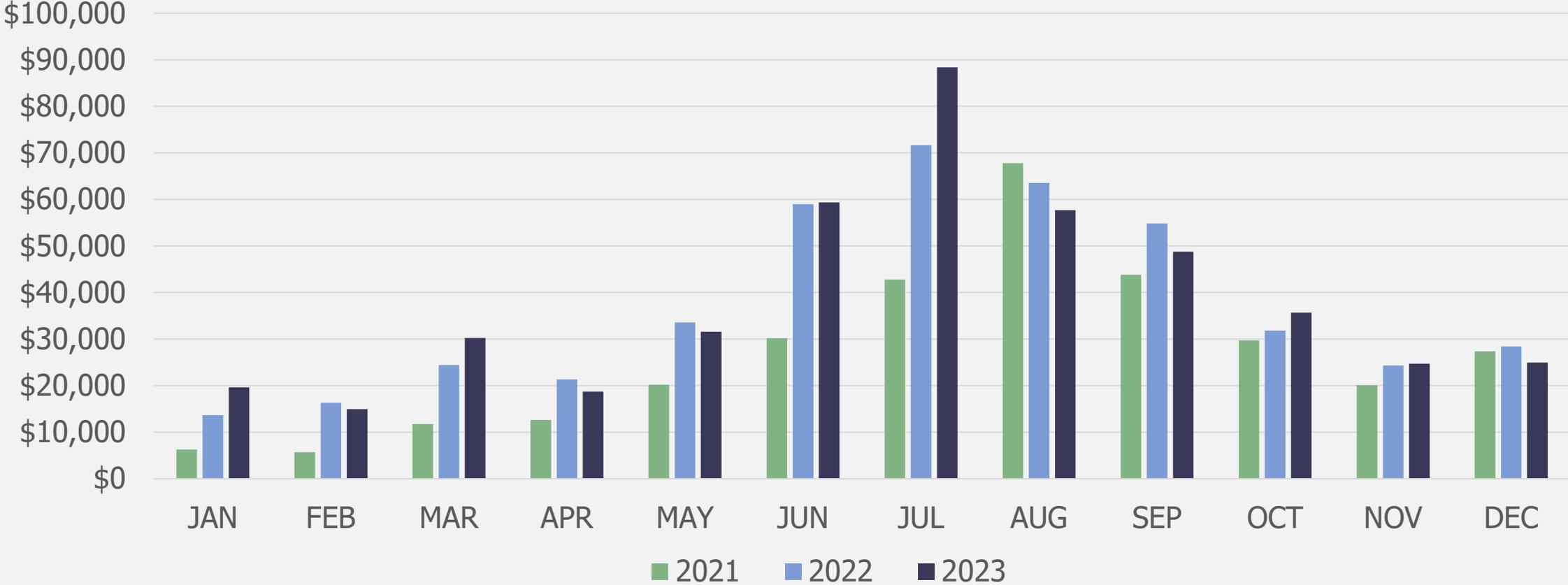
DECEMBER 2023

| | 2022 | 2023 | \$ change | % change |
|---------------------------------|--------------|--------------|------------|----------|
| Sales tax (3.0%) | | | | |
| Year-to-date (December) | \$ 8,290,247 | \$ 8,462,498 | \$ 172,250 | 2.1% |
| Month vs. prior year (December) | 884,291 | 918,687 | 34,397 | 3.9% |
| Lodging Tax | | | | |
| Year-to-date (December) | \$ 442,825 | \$ 454,573 | \$ 11,748 | 2.7% |
| Month vs. prior year (December) | 28,411 | 24,927 | (3,484) | -12.3% |

3 YEAR SALES TAX REVENUE



LODGING REVENUE 2021-2023



ANNUAL 3% SALES TAX – 10 YEARS

| | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
|---------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|---------------------|---------------------|---------------------|
| JAN | \$337,313 | \$360,348 | \$377,888 | \$356,613 | \$414,283 | \$409,798 | \$468,475 | \$ 517,293 | \$ 517,769 | \$ 553,372 |
| FEB | \$327,397 | \$347,055 | \$360,223 | \$382,348 | \$394,349 | \$335,333 | \$429,745 | \$ 501,107 | \$ 519,447 | \$ 558,445 |
| MAR | \$386,803 | \$418,812 | \$428,017 | \$473,419 | \$510,278 | \$584,507 | \$550,768 | \$ 624,863 | \$ 657,192 | \$ 714,451 |
| APR | \$341,810 | \$375,666 | \$386,018 | \$420,061 | \$417,470 | \$435,343 | \$477,439 | \$ 560,228 | \$ 590,301 | \$ 576,509 |
| MAY | \$399,190 | \$422,517 | \$440,998 | \$450,957 | \$499,858 | \$522,008 | \$576,357 | \$ 619,873 | \$ 628,188 | \$ 659,802 |
| JUN | \$473,013 | \$536,339 | \$544,496 | \$581,725 | \$607,795 | \$642,569 | \$692,663 | \$ 801,844 | \$ 821,751 | \$ 837,351 |
| JUL | \$459,243 | \$501,712 | \$510,770 | \$545,874 | \$553,063 | \$594,348 | \$637,881 | \$ 735,042 | \$ 759,799 | \$ 798,123 |
| AUG | \$439,395 | \$489,560 | \$494,905 | \$510,191 | \$554,799 | \$644,473 | \$594,142 | \$ 462,311 | \$ 730,453 | \$ 755,409 |
| SEP | \$477,853 | \$512,221 | \$538,141 | \$573,766 | \$614,404 | \$610,360 | \$730,476 | \$ 752,688 | \$ 894,146 | \$ 789,353 |
| OCT | \$431,819 | \$440,193 | \$453,849 | \$460,952 | \$491,494 | \$560,010 | \$578,061 | \$ 618,223 | \$ 676,337 | \$ 674,351 |
| NOV | \$399,206 | \$405,197 | \$434,807 | \$482,500 | \$470,367 | \$461,604 | \$523,004 | \$ 642,557 | \$ 610,575 | \$ 626,645 |
| DEC | \$563,532 | \$622,513 | \$657,016 | \$622,098 | \$710,516 | \$640,506 | \$877,951 | \$ 866,707 | \$ 884,291 | \$ 918,687 |
| TOTALS | \$5,036,574 | \$5,432,133 | \$5,627,128 | \$5,860,504 | \$6,238,675 | \$6,440,861 | \$7,136,962 | \$ 7,702,736 | \$ 8,290,247 | \$ 8,462,498 |

LODGING TAX – 10 YEARS

| | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
|--------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| JAN | \$4,734 | \$4,003 | \$6,484 | \$4,604 | \$4,417 | \$4,136 | \$3,944 | \$6,295 | \$13,671 | \$19,616 |
| FEB | \$3,578 | \$4,067 | \$5,031 | \$4,836 | \$4,253 | \$3,990 | \$4,071 | \$5,718 | \$16,348 | \$14,943 |
| MAR | \$6,630 | \$8,166 | \$7,595 | \$4,936 | \$9,938 | \$11,623 | \$5,576 | \$11,773 | \$24,422 | \$30,238 |
| APR | \$4,947 | \$5,924 | \$6,177 | \$9,705 | \$6,768 | \$8,666 | \$1,598 | \$12,612 | \$21,328 | \$18,730 |
| MAY | \$10,522 | \$9,799 | \$11,504 | \$11,652 | \$12,073 | \$12,368 | \$9,046 | \$20,185 | \$33,553 | \$31,591 |
| JUN | \$16,144 | \$19,332 | \$21,492 | \$25,295 | \$30,867 | \$24,744 | \$27,267 | \$30,183 | \$58,967 | \$59,364 |
| JUL | \$20,630 | \$20,852 | \$23,862 | \$25,998 | \$24,867 | \$27,564 | \$34,220 | \$42,746 | \$71,623 | \$88,345 |
| AUG | \$13,101 | \$19,589 | \$19,739 | \$20,545 | \$20,572 | \$24,198 | \$32,413 | \$67,757 | \$63,561 | \$57,659 |
| SEP | \$17,127 | \$16,412 | \$20,863 | \$23,805 | \$26,415 | \$25,655 | \$37,969 | \$43,829 | \$54,805 | \$48,793 |
| OCT | \$7,764 | \$9,761 | \$11,038 | \$10,748 | \$9,656 | \$10,207 | \$31,347 | \$29,735 | \$31,812 | \$35,664 |
| NOV | \$5,185 | \$6,490 | \$6,936 | \$6,524 | \$9,092 | \$6,843 | \$33,788 | \$20,098 | \$24,323 | \$24,705 |
| DEC | \$5,749 | \$6,658 | \$7,276 | \$10,016 | \$13,281 | \$11,361 | \$12,432 | \$27,390 | \$28,411 | \$24,927 |
| TOTAL | \$116,111 | \$131,053 | \$147,997 | \$158,664 | \$172,198 | \$171,357 | \$233,670 | \$318,320 | \$442,825 | \$454,573 |



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Finance